

Anne Scott's Real Estate Today

At present there are 135 homes on the market with 37 at one million to \$4,600,000. Single family home prices in Ridgefield shifted into high gear this year. Every price category of single family home sales was on the upswing. The recent economic recession, which most experts say officially began in March 2001, seemed to have little impact on home sales. Even the terrorist attacks of September 11 did nothing more than slow activity for awhile. Prices have risen, mortgage rates have remained very low and borrowing is easier. We did not slow down. Many buyers were able to tap into the equity on their current homes to buy up.



My firm has a web site where you can have new listings emailed to you automatically. In today's fast paced market, more and more buyers are using the Internet and consequently, they are more educated than ever. My web site has been a constant source of business for me and in today's marketplace, my listings can be seen around the world. The real estate sites are not owned by the real estate industry, consequently we cannot always be responsible for the updates etc. If you would like an easy, comprehensive way to ease into the home search process without stepping foot outside your door, go to the Raveis.com web site and click on "email CT listings to me." You will be able to receive new listings as they come on as our Company keeps this updated and you may "unsubscribe" at any time. Even if you aren't in the market for a real estate purchase today, try this out for fun and it is an easy way to keep informed of the real estate activity in our area. It will help you to become a more educated consumer when you are ready to buy or sell. It's a great way to stay connected, and by all means, keep me in mind if you know anyone who is thinking of buying or selling. *I value your referrals.*

On Saturday we will be having the Halloween Walk weather permitting, I believe at 10 a.m. This is always a fun event and I hope you will drop by with the kids to say "hi" as I always enjoy seeing everyone.

We are lucky to be living in such a dynamic community and today, eighteen percent of our buyers are coming from Westchester County, FYI.

Also, don't forget to turn your clocks back one hour on Sunday, Oct. 27th.



Anne Scott

www.RidgefieldRealEstate.com

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